

# CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2012

# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

|  | June 30<br>2012      | December 31<br>2011  |
|--|----------------------|----------------------|
| ASSETS   |                      |                      |
| Non-current assets   |                      |                      |
| Investment properties (Note 4)                               | \$423,950,000        |                      |
| Loans and receivables (Note 5)                               | 8,410,758            |                      |
| Defeasance assets  | 3,096,874            |                      |
| Restricted cash (Note 6)                                     | 12,107,799           | 15,246,600           |
| Total non-current assets                                     | 447,625,431          | 470,772,163          |
| Current assets   |                      |                      |
| Cash   | 1,794,941            | 1,170,619            |
| Rent and other receivables                                   | 1,850,707            | 2,328,256            |
| Deposits and prepaids  | 1,683,571            |                      |
|  | 5,329,219            | 4,708,045            |
| Non-current assets classified as held for sale (Note 7)      | 58,032,472           | 79,739,862           |
| Total current assets   | 63,361,691           | 84,447,907           |
| TOTAL ASSETS   | <u>\$510,987,122</u> | \$555,220,070        |
| LIABILITIES AND EQUITY                                       |                      |                      |
| Non-current liabilities                                      |                      |                      |
| Long-term debt (Note 8)                                      | \$146,017,479        | \$130,476,452        |
| Deferred tax liabilities                                     | 181,339              |                      |
| Total non-current liabilities                                | 146,198,818          | 130,476,452          |
| Current liabilities  |                      |                      |
| Trade and other payables (Note 9)                            | 52,450,491           | 65,901,274           |
| Current portion of long-term debt (Note 8)                   | 201,285,336          | 208,484,873          |
| Deposits from tenants  | 2,356,033            | 2,829,861            |
|  | 256,091,860          | 277,216,008          |
| Non-current liabilities classified as held for sale (Note 7) | 21,941,031           | 67,016,797           |
| Total current liabilities                                    | 278,032,891          | 344,232,805          |
| Total liabilities  | 424,231,709          | 474,709,257          |
| Total equity   | 86,755,413           | 80,510,813           |
| TOTAL LIABILITIES AND EQUITY                                 | ¢540.097.400         | <u>\$555,220,070</u> |

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|   |   | nths Ended<br>le 30               | Six Months Ended<br>June 30 |                                   |  |
|---|---|-----------------------------------|-----------------------------|-----------------------------------|--|
|   | 2012  | 2011                              | 2012                        | 2011                              |  |
| Rentals from investment properties<br>Property operating costs              | \$    9,387,902<br><u>        3,567,126</u> | \$ 10,363,052<br><u>4,043,090</u> | \$ 19,771,822<br>7,992,332  | \$ 19,513,569<br><u>8,070,600</u> |  |
| Net operating income  | 5,820,776                                   | 6,319,962                         | 11,779,490                  | 11,442,969                        |  |
| Interest income<br>Forgiveness of debt (Note 8)                             | 259,186<br>-                                | 47,344                            | 333,753<br>859,561          | 125,011                           |  |
| Interest expense (Note 10)<br>Trust expense<br>Profit on sale of investment | (7,241,022)<br>(585,876)                    | (8,651,755)<br>(661,170)          | (14,358,954)<br>(1,164,759) | (17,367,825)<br>(1,432,915)       |  |
| properties<br>Fair value gains (Note 4)<br>Fair value adjustment of Parsons | 721,082<br>7,078,608                        | -<br>7,049,162                    | 1,045,307<br>8,940,225      | -<br>6,748,455                    |  |
| Landing (Note 4)  | 23,300,000                                  | -                                 | (4,500,000)                 | -                                 |  |
| Income recovery on Parsons<br>Landing (Note 4)                              | 1,524,111                                   |                                   | 1,524,111                   |                                   |  |
| Income (loss) before taxes and<br>discontinued operations                   | 30,876,865                                  | 4,103,543                         | 4,458,734                   | (484,305)                         |  |
| Deferred income tax expense<br>(recovery)                                   | 181,339                                     | (89,123)                          | 181,339                     | (206,782)                         |  |
| Income (loss) before discontinued<br>operations                             | 30,695,526                                  | 4,192,666                         | 4,277,395                   | (277,523)                         |  |
| Income from discontinued operations (Note 7)                                | 1,601,704                                   | 708,255                           | 1,933,940                   | 1,431,836                         |  |
| Income and comprehensive income   | <u>\$ 32,297,230</u>                        | <u>\$ 4,900,921</u>               | <u>\$    6,211,335  </u>    | <u>\$ 1,154,313</u>               |  |
| Income (loss) per unit before   |   |                                   |                             |                                   |  |
| discontinued operations:<br>Basic   | <u>\$ 1.655</u>                             | \$ 0.228                          | <u>\$ 0.231</u>             | <u>\$ (0.015)</u>                 |  |
| Diluted   | <u>\$ 1.645</u>                             | <u>\$ 0.228</u>                   | <u>\$ 0.229</u>             | <u>\$ (0.015)</u>                 |  |
| Income per unit from discontinued<br>operations:<br>Basic and diluted       | \$ 0.086                                    | \$ <u>0.038</u>                   | <u>\$ 0.104</u>             | \$ <u>0.078</u>                   |  |
|   | <u>Ψ 0.000</u>                              | <u>ψ 0.030</u>                    | <u> </u>                    | ψ 0.070                           |  |
| Income per unit:<br>Basic   | <u>\$ 1.741</u>                             | <u>\$ 0.266</u>                   | <u>\$ 0.335</u>             | <u>\$ 0.063</u>                   |  |
| Diluted   | <u>\$ 1.731</u>                             | \$ 0.266                          | <u>\$ 0.333</u>             | \$ 0.063                          |  |

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

|  |                                  | oths Ended<br>e 30      | Six Months Ended<br>June 30           |                         |  |  |
|--|----------------------------------|-------------------------|---------------------------------------|-------------------------|--|--|
|  | 2012                             | 2011                    | 2012                                  | 2011                    |  |  |
| Issued capital (Note 12)<br>Balance, beginning of period<br>Issue of units on exercise of    | \$107,818,506                    | \$107,860,241           | \$107,860,241                         | \$107,860,241           |  |  |
| warrants<br>Units purchased under normal   | 45,770                           | -                       | 45,770                                | -                       |  |  |
| course issuer bid<br>Balance, end of period  | <u> </u>                         |                         | <u>(41,735)</u><br><u>107,864,276</u> |                         |  |  |
| •  |                                  |                         |                                       |                         |  |  |
| Contributed surplus<br>Balance, beginning of period<br>Value of deferred units granted       | 17,127,447<br>18,750             | 10,811,716<br>18,750    | 17,108,697<br>37,500                  | 6,936,834<br>37,500     |  |  |
| Value of unit options granted<br>Maturity of Series F debentures                             | -                                | 2,042                   | -                                     | 4,295<br>3,507,495      |  |  |
| Issue of warrants  | -                                | -                       | -                                     | 334,874                 |  |  |
| Warrants exercised   | (8,270)                          | -                       | (8,270)                               | -                       |  |  |
| Debentures purchased under   |                                  |                         |                                       |                         |  |  |
| normal course issuer bid   |                                  | 15,372                  | -                                     | 26,882                  |  |  |
| Balance, end of period   | 17,137,927                       | 10,847,880              | 17,137,927                            | 10,847,880              |  |  |
| Equity component of debentures<br>Balance, beginning of period<br>Debentures purchased under | -                                | 6,230,063               | -                                     | 9,749,068               |  |  |
| normal course issuer bid<br>Maturity of Series F debentures                                  |                                  | (15,372)                |                                       | (26,882)<br>(3,507,495) |  |  |
| Balance, end of period   |                                  | 6,214,691               |                                       | 6,214,691               |  |  |
| Cumulative earnings (losses)   |                                  |                         |                                       |                         |  |  |
| Balance, beginning of period<br>Income and comprehensive income                              | (3,093,985)<br><u>32,297,230</u> | 14,210,071<br>4,900,921 | 22,991,910<br>6,211,335               | 17,956,679<br>1,154,313 |  |  |
| Balance, end of period   | 29,203,245                       | 19,110,992              | 29,203,245                            | 19,110,992              |  |  |
| Cumulative distributions to<br>unitholders<br>Balance, beginning and end of<br>period        | (67,450,035)                     | (67,450,035)            | (67,450,035)                          | (67,450,035)            |  |  |
| Total equity   | <u>\$ 86,755,413</u>             | <u>\$ 76,583,769</u>    | <u>\$ 86,755,413</u>                  | <u>\$ 76,583,769</u>    |  |  |
|  |                                  |                         |                                       |                         |  |  |

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  |    | Three Months Ended   |      |   | Six Months Ended |   |      |   |
|--|----|--|------|---|------------------|---|------|---|
|  |    | Jun<br>2012  | e 30 | 2011  |                  | Jun<br>2012   | e 30 | 2011  |
|  |    | 2012   |      | 2011  |                  | 2012  |      | 2011  |
| Operating activities<br>Income and comprehensive income<br>Adjustments to reconcile income to cash flows   | \$ | 32,297,230   | \$   | 4,900,921   | \$               | 6,211,335   | \$   | 1,154,313   |
| Fair value gains<br>Profit on sale of properties<br>Fair value adjustment of Parsons Landing   |    | (7,078,608)<br>(2,760,890)<br>(23,300,000)                             |      | (7,049,162)<br>-<br>-   |                  | (8,940,225)<br>(3,085,115)<br>4,500,000                                 |      | (6,748,455)<br>-<br>-   |
| Forgiveness of debt<br>Accrued rental revenue<br>Unit-based compensation   |    | -<br>255,698<br>18,750   |      | -<br>(375,569)<br>20,792  |                  | (859,561)<br>358,558<br>37,500  |      | -<br>(415,477)<br>41,795  |
| Deferred income taxes<br>Interest income<br>Interest received  |    | 3,427<br>(259,186)<br>121,504  |      | (39,302)<br>(47,344)<br>47,344  |                  | 3,427<br>(333,753)<br>244,725   |      | (104,291)<br>(125,011)<br>125,011                                     |
| Interest expense<br>Interest paid  |    | 9,960,697<br>(9,345,766)   |      | 9,367,965<br>(9,055,528)  |                  | 18,585,280<br>(16,125,302)  |      | 18,896,135<br>(16,344,845)  |
| Cash from operations   |    | (87,144)   |      | (2,229,883)   |                  | 596,869   |      | (3,520,825)   |
| Decrease (increase) in rent and other receivables<br>Decrease (increase) in deposits and prepaids<br>Increase (decrease) in tenant deposits<br>Increase (decrease) in trade and other payables   |    | (49,421)<br>(407,165)<br>(425,891)<br><u>(3,675,238)</u>               |      | 52,981<br>(737,861)<br>389,041<br>1,228,873                           |                  | (366,815)<br>(363,104)<br>(823,750)<br>(4,642,972)                      |      | (231,979)<br>(683,867)<br>747,060<br>3,163,882                        |
|  | _  | (4,644,859)  | _    | (1,296,849)   | _                | (5,599,772)   |      | (525,729)   |
| Cash provided by (used in) financing activities<br>Proceeds of mortgage loan financing<br>Repayment of mortgage loans on refinancing<br>Repayment of long-term debt<br>Proceeds of revolving loan commitment<br>Repayment of revolving loan commitment<br>Proceeds of Shelter Canadian |    | 31,500,000<br>(29,231,391)<br>(3,270,530)<br>7,545,000<br>(14,320,000) |      | 16,300,000<br>(12,250,000)<br>(2,466,777)<br>4,700,000<br>(2,700,000) |                  | 62,350,000<br>(54,718,362)<br>(5,426,967)<br>11,745,000<br>(20,320,000) |      | 16,700,000<br>(12,250,000)<br>(4,608,391)<br>8,350,000<br>(3,700,000) |
| Properties Limited advances<br>Repayment of Shelter Canadian<br>Properties Limited advances<br>Expenditures on transaction costs<br>Exercise of warrants<br>Units purchased and cancelled under normal   |    | -<br>(544,333)<br>37,500   |      | -<br>(637,839)<br>-   |                  | 5,594,000<br>(6,777,000)<br>(1,527,602)<br>37,500                       |      | -<br>(1,288,989)<br>-   |
| course issuer bid<br>Debentures purchased and cancelled under  |    | -  |      | -   |                  | (41,732)  |      | -   |
| normal course issuer bid<br>Proceeds (repayment) of line of credit<br>Proceeds of mortgage bond financing<br>Repayment of debentures   |    | -<br>-<br>-  |      | (15,373)<br>(10,000)<br>-<br>-  |                  | (351,000)<br>-<br>-<br>-  |      | (27,619)<br>1,905,000<br>3,363,000<br>(13,598,000)                    |
|  |    | (8,283,754)  |      | 2,920,011   |                  | (9,436,163)   |      | (5,154,999)   |
| Cash provided by (used in) investing activities<br>Capital expenditures on investment properties<br>Capital expenditures on property and equipment<br>Decrease (increase) in defeasance assets<br>Proceeds of sale   |    | (744,105)<br>(12,280)<br>35,722<br>13,205,597                          |      | (487,890)<br>(31,698)<br>27,802                                       |                  | (912,572)<br>(17,175)<br>71,319<br>13,167,279                           |      | (788,597)<br>(61,802)<br>48,592                                       |
| Change in restricted cash  | _  | 821,563  |      | (347,542)   | _                | 3,375,216   |      | 7,846,646   |
| Cash increase  |    | <u>13,306,497</u><br>377,884   |      | <u>(839,328)</u><br>783,834   |                  | <u>15,684,067</u><br>648,132  |      | 7,044,839   |
| Add (deduct) decrease (increase) in cash from  |    | 577,004  |      | 700,004   |                  | 040,132   |      | 1,004,111   |
| discontinued operations (Note 7)   | _  | 296,698  | —    | (307,445)   | —                | (23,810)  | —    | (249,880)   |
| Cash, beginning of period  |    | 674,582<br>1 120 359   |      | 476,389   |                  | 624,322<br>1 170 619  |      | 1,114,231   |
| Cash, end of period  | \$ | <u>1,120,359</u><br>1,794,941  | \$   | 1,562,888<br>2,039,277  | \$               | <u>1,170,619</u><br>1,794,941   | \$   | 925,046<br>2,039,277  |
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# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 1 Organization

Lanesborough Real Estate Investment Trust ("the Trust") is a closed-end real estate investment trust, which was created under the laws of the Province of Manitoba by a Declaration of Trust dated April 23, 2002 and amended on June 12, 2006, June 18, 2008 and December 9, 2009.

The registered office for the Trust is located at 2600 Seven Evergreen Place, Winnipeg, Canada. The Trust is listed on the Toronto Stock Exchange ("TSX"). The following schedule reflects securities of the Trust, which trade on the TSX and the related trading symbol:

| Units   | LRT.UN   |
|---|----------|
| Series G Debentures                                     | LRT.DB.G |
| Mortgage Bonds  | LRT.NT.A |
| Trust unit purchase warrants expiring March 9, 2015     | LRT.WT   |
| Trust unit purchase warrants expiring December 23, 2015 | LRT.WT.A |

The Trust and its subsidiaries earn income from real estate investments in Canada.

#### 2 Basis of presentation and continuing operations

The condensed consolidated financial statements of the Trust for the six months ended June 30, 2012 ("Financial Statements"), have been prepared in accordance with International Accounting Standards ("IAS") 34. The Financial Statements were authorized for issue in accordance with a resolution of the Board of Trustees on August 13, 2012.

The Financial Statements of the Trust reflect the operations of the Trust and Riverside Terrace Inc, LREIT Holdings 18 Corporation, LREIT Holdings 32 Corporation and LREIT Holdings 39 Corporation, which are wholly owned operating subsidiaries under its control. The Financial Statements have been prepared on a historical cost basis except for investment properties and certain financial instruments that are measured at fair value. The Financial Statements have been prepared on a going concern basis and have been prepared in Canadian dollars.

The Financial Statements do not give effect to adjustments that would be necessary should the Trust be required to realize its assets in other than the normal course of business. The use of IFRS applicable to a going concern may be inappropriate as a result of the potential inability of the Trust to continue as a going concern. Although the Trust recorded income from investment properties of \$30,695,526 for the three months ended June 30, 2012 (2011 - \$4,192,666) and \$4,277,395 for the six months ended June 30, 2012 (2011 - loss of \$277,523), the Trust incurred a cash deficiency from operations of \$4,644,859 for the three months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (2011 - \$1,296,849) and \$5,599,772 for the six months ended June 30, 2012 (December 31, 2011 - \$13,510,274); and was in breach of net operating income achievement, debt service coverage and other covenant requirements on six mortgage loans and a swap mortgage loan during 2010 and 2011. The Trust was in breach of net operating income achievement, debt service coverage and other covenant requirements on five mortgage loans and a swap mortgage loan as of June 30, 2012.

As of June 30, 2012, the Trust was in breach of a net operating income achievement requirement of a \$22,341,558 first mortgage loan for six properties in Fort McMurray, Alberta. The Trust is also in breach of a 1.15 debt service coverage requirement of a \$20,959,930 swap mortgage loan on a property in Fort McMurray, Alberta with the same lender. Subsequent to June 30, 2012, the \$22,341,558 mortgage loan was retired from the proceeds of new mortgage financing from another lender and the breach was extinguished. Subsequent to June 30, 2012, a \$5,000,000 prepayment was made on the \$20,959,930 swap mortgage loan. The prepayment is expected to remedy the covenant breach.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 2 Basis of presentation and continuing operations (continued)

The Trust is in breach of the 1.2 times debt service coverage requirement of a first mortgage loan and a second mortgage loan totaling \$70,034,716, on three properties in Fort McMurray, Alberta. The Trust is also in breach of the 1.1 times debt service coverage requirement of a \$12,349,450 first mortgage loan on a property in Fort McMurray, Alberta with the same lender. The three mortgage loans in breach of debt coverage requirements, in the aggregate amount of \$82,384,166 have matured. A forbearance extension to September 30, 2012 has been obtained for the three mortgage loans.

The breaches of the net operating income achievement and debt service coverage requirements on five mortgage loans and a swap mortgage loan, as noted above, are a result of the slowdown of development activities in the oil sands industry experienced in 2009 and the associated decline in the rental market conditions in Fort McMurray. Notwithstanding that recently there has been a substantial improvement in the occupancy rate in the Fort McMurray properties of the Trust, all or some of the covenant breaches may continue for the next 12 months. There can be no assurance that the covenant breaches will be remedied.

The Trust is in breach of a covenant of a \$19,444,917 first mortgage loan on a property in Winnipeg, Manitoba which restricts the registration of a secondary mortgage charge. The lender demanded that the secondary mortgage charge be discharged and the Trust has not complied. A commitment is expected to be received for a new first mortgage loan in the amount of \$22.7 Million, the proceeds of which will be used to repay the existing first mortgage loan in the third quarter of 2012. On completion of the financing, the covenant breach will be extinguished.

There are no cross-default covenants between the mortgage loans noted above and the other mortgage loans, mortgage bonds or debentures of the Trust.

Continuation of operations is contingent upon improving cash flows from operations and in particular, the operating cash flows from the Fort McMurray portfolio, the continuation of the divestiture program, the continued ability of the Trust to renew or refinance its debt, the continued support of related parties in the form of the renewal of the revolving loan commitment, the provision of advances and the deferral of fees and the ability of the Trust to successfully negotiate mortgages.

Management believes that the going concern assumption is appropriate for the Financial Statements as the increasing economic activity in Fort McMurray has resulted in improved occupancy levels, the Trust has successfully sold 20 properties, including 2 properties during the six months ended June 30, 2012, the Trust has successfully renewed mortgage loans at maturity and/or obtained forbearance arrangements, the Trust extended the maturity date for the Series G debentures to 2015 and the Trust has successfully refinanced three first mortgage loans with covenant breaches and the covenant breach at another property has been satisfied through improved operations.

If the going concern assumption is inappropriate, adjustments would be necessary to the carrying values of assets and liabilities and reported revenues and expenses used in these Financial Statements.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 2 Basis of presentation and continuing operations (continued)

#### Statement of compliance

The Financial Statements of the Trust have been prepared in accordance with International Accounting Standards ("IAS") 34 using the same presentation and accounting policies under International Financial Reporting Standards ("IFRS") as disclosed in the December 31, 2011 audited financial statements. The Financial Statements are based on IFRS standards issued and outstanding as at August 13, 2012.

The December 31, 2011 annual report is available on SEDAR at www.sedar.com.

### 3 Significant accounting judgments, estimates and assumptions

In addition to the significant judgments, estimates and assumptions which are outlined in the December 31, 2011 audited financial statements, the preparation of the Financial Statements required judgments and estimates concerning the fair value of Parsons Landing in regard to impaired value of the property as a result of the February 2012 fire.

#### 4 Investment properties

The carrying amount of investment properties is summarized as follows:

|   | Three Mon<br>June                                      |  | Six Months Ended<br>June 30                            |   |  |  |
|---|--|--|--|---|--|--|
|   | 2012   | 2012 2011                              |  | 2011  |  |  |
| Balance, beginning of period<br>Additions - capital expenditures<br>Fair value gains (losses)<br>Dispositions (a)<br>Fair value adjustment of | \$ 425,052,391<br>744,105<br>7,078,608<br>(32,225,104) | \$ 439,300,000<br>487,890<br>7,049,162 | \$ 451,857,370<br>912,572<br>8,940,225<br>(33,260,167) | \$ 439,300,000<br>788,597<br>6,748,455<br>- |  |  |
| Parsons Landing (b)   | 23,300,000   |  | (4,500,000)  |   |  |  |
| Balance, end of period  | \$ 423,950,000   | \$ 446,837,052                         | <u>\$ 423,950,000</u>                                  | <u>\$ 446,837,052</u>                       |  |  |

The Trust values investment properties at fair value using recognized valuation techniques and, on a periodic basis, external property valuations.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 4 Investment properties (continued)

The table below provides details of the range of capitalization rates used for valuing the investment properties of the Trust:

|                        | June<br>2012 |        | December 31<br>2011 |        |  |
|------------------------|--------------|--------|---------------------|--------|--|
|                        | Low          | High   | Low                 | High   |  |
| Residential properties |              |        |                     |        |  |
| Fort McMurray          | 7.00 %       | 7.50 % | 7.50 %              | 7.50 % |  |
| Yellowknife            | 7.50 %       | 8.75 % | 7.50 %              | 8.75 % |  |
| Major Canadian cities  | 5.25 %       | 5.25 % | 5.25 %              | 5.25 % |  |
| Impaired property      | 7.00 %       | 7.00 % | n/a                 | n/a    |  |
| Other                  | 6.25 %       | 8.00 % | 6.25 %              | 8.00 % |  |
| Commercial properties  | 7.25 %       | 7.50 % | 7.50 %              | 7.50 % |  |

The table below provides details of the range of discount rates used for valuing the investment properties of the Trust:

|                        | June   | December 31<br>2011 |        |         |
|------------------------|--------|---------------------|--------|---------|
|                        | 201    | <u> </u>            |        | High    |
| Residential properties |        |                     |        |         |
| Fort McMurray          | 9.00 % | 9.50 %              | 8.75 % | 8.75 %  |
| Yellowknife            | 9.50 % | 10.75 %             | 8.75 % | 10.00 % |
| Major Canadian cities  | 7.25 % | 7.25 %              | 6.25 % | 6.25 %  |
| Impaired property      | 9.00 % | 9.00 %              | n/a    | n/a     |
| Other                  | 8.25 % | 10.00 %             | 7.25 % | 9.25 %  |
| Commercial properties  | 9.25 % | 9.50 %              | 8.50 % | 8.50 %  |

To assist in the determination of fair value at June 30, 2012, external appraisals were obtained in 2012 for eleven properties having an appraised value of \$150.7 Million representing 36% of the total carrying value of investment properties. Appraisals were obtained in 2011 for seven properties having an aggregate appraised value of \$223.4 Million representing 53% of the total carrying value of investment properties. Appraisals were obtained in 2010 for three properties having an aggregate appraised value of \$61.8 Million representing 15% of the total carrying value of investment properties and in 2009 for one property having an appraised value of \$8.4 Million representing 2% of the total carrying value of investment properties.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 4 Investment properties (continued)

### (a) Property dispositions

On May 1, 2012, the Trust sold Siena Apartments for gross proceeds of \$30,500,000 resulting in a gain on sale of \$346,770. Revenue and expenses of Siena Apartments is carried in "Properties Sold" in the June 30, 2012 Financial Statements and was previously carried in "Fort McMurray" for segmented reporting purposes.

The following table reflects the results of the sale of condominium units at Lakewood Townhomes:

|                | Three Months Ended | Six Months Ended |
|----------------|--------------------|------------------|
|                | June 30,2012       | June 30,2012     |
| Units sold     | 5                  | 8                |
| Gross proceeds | \$2,458,800        | \$3,959,500      |
| Gain on sale   | \$374,312          | \$698,537        |

There were not any sales during the six months ended June 30, 2011.

### (b) Fair value adjustment of Parsons Landing

On September 1, 2008, the Trust acquired possession of Parsons Landing for a total cost of \$63,200,000, including GST.

In February 2012, a fire occurred at Parsons Landing which destroyed one wing of the property and resulted in substantial damage to the other two wings. In June 2012, an agreement was reached with the builder under which the builder agreed to reconstruct the property and attend to the recovery of the insurance claims for property damage and revenue losses. The cost of reconstruction is expected to be fully covered under the insurance policy. All damaged materials have been removed from the property, the construction manager has been appointed and reconstruction work is expected to commence by September 2012. The time period for reconstruction of the property is estimated to be more than one year and occupancies are unlikely until the reconstruction has been completed.

The permanent mortgage financing for the purchase of Parsons Landing is uncompleted and, as a result, the builder agreed to several extensions of the closing date under the purchase agreement, with a requirement for LREIT to make additional payments on the balance owing of \$500,000 on May 12, 2009, \$2 Million on February 17, 2012 and \$3 Million, at closing. The builder also agreed to accept interest payments of \$300,000 per month to the closing date and to forgive interest in excess of \$300,000 per month, for the period from January 1, 2010 to the closing date, provided the acquisition is completed on the closing date, as extended. As of June 30, 2012, interest in excess of \$300,000 per month amounted to \$17,261,396.

On closing, the builder has agreed to provide a second mortgage, to a maximum amount of \$12,000,000, for a 3 year term with interest at 8% for the first 30 months, 12% for the next 4 months and 24% thereafter. On closing, the builder has also agreed to provide a credit of \$1,440,000 for furniture purchased by the Trust. The Trust may also elect, at any time, to surrender possession of Parsons Landing, along with the furniture, to the builder for the amount of \$1. In addition, 2668921 Manitoba Ltd. agreed to maintain the revolving loan commitment with the Trust, in the amount of \$8,800,000, until closing.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 4 Investment properties (continued)

#### (b) Fair value adjustment of Parsons Landing (continued)

In June 2012, the purchase agreement was also amended to provide for an extension of the closing date to the date which is 90 days following the date on which an occupancy permit is issued for the last residential units to be reconstructed. In addition, under the terms of the amended agreement, insurance proceeds for revenue losses shall be for the benefit of the Trust. To the extent that insurance proceeds for revenue losses are less than the interest payment during the reconstruction period, the shortfall shall be forgiven.

In conjunction with the finalization of the amended purchase agreement, LREIT remitted the payment of \$2 Million which was originally due on February 17, 2012. The payment of \$300,000 monthly interest, which was deferred since the date of the fire, will be funded from insurance proceeds as noted above.

As of June 30, 2012, the balance owing in regard to the acquisition of Parsons Landing, including GST and excluding accrued interest, is \$45,720,000.

#### **Impact on Financial Statements**

The Financial Statements reflect the following:

#### Fair value adjustment of Parsons Landing

Parsons Landing is classified as an investment property and is carried at fair value. The carrying value of the property at December 31, 2011 was \$47,800,000.

During the first quarter of 2012 and in the absence of an agreement with the builder to reconstruct the property in a coordinated manner with the insurer, the investment property was written down from the carrying value of \$47,800,000 at December 31, 2011 to \$20,000,000 at March 31, 2012, which represented the fair value of the investment property after accounting for the loss in value resulting from the fire.

As a result of the commitment by the builder to reconstruct the property and pursue recovery of all construction costs from the insurer, the estimated fair value of the property at June 30, 2012 has increased to \$43,300,000 which represents the estimated value at the construction completion date, discounted at 8.5% for the estimated time period of reconstruction. The increase in fair value of \$23,300,000 is reflected in the income of the Trust in the second quarter of 2012.

#### Insurance proceeds

An insurance policy for the furniture and equipment of the property was arranged by the Trust. As of June 30, 2012, the amount of insurance proceeds which will be paid as a result of the loss has not been determined. As a result, the Financial Statements do not reflect any insurance proceeds relating to the furniture and equipment loss.

#### Income recovery and interest expense

The Financial Statements reflect operating revenues and expenses of Parsons Landing from January 1, 2012 to the date of the fire on February 5, 2012.

Subsequent to February 5, 2012, the Financial Statements reflect the monthly interest in the amount of \$300,000 and the accrued revenue in regard to recovery of insurance proceeds for revenue losses. The accrued revenue is recorded under "Income recovery on Parsons Landing" on the Condensed Consolidated Statement of Comprehensive Income.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 5 Loans and receivables

6

|  |    | June 30<br>2012        | December 31<br>2011  |
|--|----|------------------------|----------------------|
| Second mortgage loan due May 8, 2014, bearing interest<br>at 12.5%, of which 5% shall be payable monthly and<br>7.5% shall be capitalized and added to the outstanding<br>principal amount | \$ | 7,635,758              | \$-                  |
| Second mortgage loan due October 1, 2014, bearing interest at 5% and providing for monthly payments of interest only arising on the sale of property                                       |    | 500,000                | 500,000              |
| Interest free mortgage loan due on the earlier of the sale<br>date of a condominium unit or the maturity date of May<br>8, 2014  |    | 275,000                | -                    |
| Note receivable from a previous tenant. The loan bears interest at 12% and is secured by mortgages registered against the titles of recreational properties.                               |    | 250,000                | 250,000              |
| Current portion of loans and receivables   |    | 8,660,758<br>(250,000) | 750,000<br>(250,000) |
|  | \$ | 8,410,758              | \$ 500,000           |
| Restricted cash  |    |                        |                      |
|  | _  | June 30<br>2012        | December 31<br>2011  |
| Tenant security deposits<br>Reserves required by mortgage loan agreements  | \$ | 2,320,700<br>9,847,099 |                      |

<u>\$ 12,167,799</u> <u>\$ 15,246,600</u>

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 7 Non-current assets and non-current liabilities of properties held for sale

The Trust intends to dispose of assets, which do not meet the definition of assets of qualifying REITs as defined by the Income Tax Act (Canada). As a result, the Trust has classified the seniors' housing complexes, which are owned by wholly owned subsidiary companies, as discontinued operations.

Assets and liabilities classified as "non-current assets and non-current liabilities held for sale" as at June 30, 2012, are as follows:

| ASSETS   | June 30<br>2012   | December 31<br>2011   |
|--|---|---|
| Assets in discontinued operations<br>Property and equipment (a)<br>Cash<br>Restricted cash<br>Rent and other receivables<br>Deposits, prepaids and other                             | \$ 56,896,307<br>411,886<br>34,734<br>472,268<br>217,277          | \$ 78,383,871<br>388,076<br>331,149<br>33,192<br><u>603,574</u>     |
| Non-current assets classified as held for sale   | <u>\$ 58,032,472</u>  | <u>\$ 79,739,862</u>  |
| LIABILITIES  |   |   |
| Liabilities in discontinued operations<br>Long term debt<br>Deferred tax<br>Trade and other payables<br>Deposits from tenants<br>Non-current liabilities classified as held for sale | \$ 15,768,146<br>5,476,221<br>425,709<br>270,955<br>\$ 21,941,031 | \$ 59,543,769<br>5,654,133<br>1,198,018<br>620,877<br>\$ 67,016,797 |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 7 Non-current assets and non-current liabilities of properties held for sale (continued)

Income and cash flow information relating to discontinued operations are as follows.

|   | Three Months Ended<br>June 30 |                        |           | Six Months Ended<br>June 30 |    |                        |    |                        |
|---|-------------------------------|------------------------|-----------|-----------------------------|----|------------------------|----|------------------------|
|   |                               | 2012                   |           | 2011                        |    | 2012                   |    | 2011                   |
| Rental income<br>Property operating expenses                                      | \$                            | 3,546,796<br>1,699,876 | \$        | 3,772,148<br>2,185,412      | \$ | 7,552,047<br>3,967,716 | \$ | 7,476,035<br>4,243,949 |
| Net operating income  |                               | 1,846,920              |           | 1,586,736                   |    | 3,584,331              |    | 3,232,086              |
| Interest expense (b)  |                               | 2,719,675              |           | 716,210                     |    | 4,226,326              |    | 1,528,310              |
| Profit on sale  |                               | 2,039,808              |           | -                           |    | 2,039,808              |    | -                      |
| Current tax expense<br>(recovery)<br>Deferred tax expense                         |                               | (256,739)<br>(177,912) |           | 43,813<br>118,458           |    | (358,215)<br>(177,912) |    | 100,812<br>171,128     |
| Income from discontinued<br>operations  | \$                            | 1,601,704              | \$        | 708,255                     | \$ | 1,933,940              | \$ | 1,431,836              |
| Cash inflow (outflow) from<br>operating activities<br>Cash outflow from financing | \$                            | (97,361)               | \$        | 753,827                     | \$ | 308,266                | \$ | 1,577,660              |
| activities<br>Cash inflow (outflow) from  |                               | (9,456,292)            |           | (394,001)                   |    | (9,536,118)            |    | (439,271)              |
| investing activities  |                               | 9,256,955              |           | (52,381)                    |    | 9,251,662              |    | (888,509)              |
| Increase (decrease) in cash<br>from discontinued<br>operations                    | \$                            | (296,698)              | <u>\$</u> | 307,445                     | \$ | 23,810                 | \$ | 249,880                |

#### (a) Property and equipment

On May 9, 2012, Clarington Seniors Residence was sold for gross proceeds of \$24,000,000 resulting in a gain on sale of \$2,039,808.

### (b) Interest expense

|  |                     | Three Months Ended<br>June 30<br>2012 2011 |          |    | Six Months Ended<br>June 30<br>2012 201 |    |           |
|--|---------------------|--|----------|----|---|----|-----------|
| Mortgage loan interest   | \$ 1,024,887        | \$   | 768,710  | \$ | 2,281,397                               | \$ | 1,528,310 |
| Mortgage prepayment<br>penalty<br>Amortization of transaction<br>costs | 1,324,352           |  | -        |    | 1,324,352                               |    | -         |
|  | 370,436             |  | (52,500) | _  | 620,577                                 |    |           |
|  | <u>\$ 2,719,675</u> | \$   | 716,210  | \$ | 4,226,326                               | \$ | 1,528,310 |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 8 Long-term debt

|  | June 30<br>2012   | December 31<br>2011   |
|--|---|---|
| Secured debt<br>Mortgage loans (a)<br>Swap mortgage loan (b)<br>Mortgage bonds (c)<br>Debentures (d)<br>Defeased liability                     | \$ 284,051,470<br>23,058,086<br>14,250,996<br>24,961,000<br>2,728,793                 | \$254,863,171<br>42,942,356<br>14,058,307<br>25,312,000<br>2,755,325  |
| Total secured debt   | 349,050,345   | 339,931,159   |
| Accrued interest payable   | 1,717,921   | 2,019,182   |
| Unamortized transaction costs<br>Mortgage loans<br>Swap mortgage loan<br>Mortgage bonds<br>Debentures<br>Defeased liability                    | (1,470,977)<br>(70,362)<br>(1,156,619)<br>(728,679)<br>(38,814)                       | (731,004)<br>(95,187)<br>(1,269,679)<br>(849,554)<br>(43,592)         |
| Total unamortized transaction costs  | (3,465,451)   | (2,989,016)   |
|  | 347,302,815   | 338,961,325   |
| Less current portion<br>Mortgage loans<br>Swap mortgage loan<br>Defeased liability<br>Accrued interest payable<br>Transaction costs            | (180,240,515)<br>(20,959,930)<br>(55,333)<br>(1,717,921)<br><u>1,688,363</u>          | (185,523,843)<br>(21,913,931)<br>(53,813)<br>(2,019,182)<br>1,025,896 |
| Total current portion  | (201,285,336)   | (208,484,873)   |
|  | \$ 146,017,479  | \$ 130,476,452  |
| Current portion of unamortized transaction costs<br>Mortgage loans<br>Swap mortgage loan<br>Mortgage bonds<br>Debentures<br>Defeased liability | <pre>\$ 1,109,394<br/>70,362<br/>256,545<br/>242,393<br/>9,669<br/>\$ 1,688,363</pre> | \$ 458,322<br>113,145<br>235,975<br>208,905<br>9,549<br>\$ 1,025,896  |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 8 Long-term debt (continued)

#### (a) Mortgage loans

| j mongage ioans             |                                 |             |                |                |  |  |  |  |  |
|-----------------------------|---------------------------------|-------------|----------------|----------------|--|--|--|--|--|
|                             | Weighted average interest rates |             |                |                |  |  |  |  |  |
|                             | June 30                         | December 31 | June 30        | December 31    |  |  |  |  |  |
|                             | 2012                            | 2011        | 2012           | 2011           |  |  |  |  |  |
| First mortgage loans        |                                 |             |                |                |  |  |  |  |  |
| Fixed rate                  | 5.0%                            | 5.6%        | \$172,967,304  | \$ 149,648,260 |  |  |  |  |  |
| Variable rate               | 8.7%                            | 8.6%        | 65,515,000     | 69,895,499     |  |  |  |  |  |
| Total first mortgage loans  | 6.0%                            | 6.6%        | 238,482,304    | 219,543,759    |  |  |  |  |  |
| Second mortgage loans       |                                 |             |                |                |  |  |  |  |  |
| Fixed rate                  | 9.0%                            | 11.4%       | 400,000        | 1,935,000      |  |  |  |  |  |
| Variable rate               | 9.3%                            | 8.3%        | 45,169,166     | 33,384,412     |  |  |  |  |  |
| Total second mortgage loans | 9.3%                            | 8.4%        | 45,569,166     | 35,319,412     |  |  |  |  |  |
| Total                       | 6.5%                            | 6.9%        | \$ 284,051,470 | \$ 254,863,171 |  |  |  |  |  |

Certain of the mortgage loans are subject to covenants, including net operating income achievement, debt service coverage and restrictions on the registration of secondary charges against the title to a property. The Trust is not in compliance with five first mortgage loans and one second mortgage loan totaling \$124,170,641, as a result of the breach of covenant requirements in respect of the mortgage loans. In accordance with IFRS the total loan balance of \$124,170,641 is included in current portion of long-term debt. A forbearance to September 30, 2012 was obtained for two first mortgage loans and one second mortgage loan in the aggregate amount of \$82,384,166. These loans have matured and are payable on demand.

Except for the three mortgage loans in the amount of \$82,384,166, all mortgages which have matured prior to August 13, 2012 have been renewed or refinanced.

Mortgage loans are secured by mortgage charges registered against specific investment properties and are secured by assignments of book debts and rents and by repayment guarantees.

On January 30, 2012, a mortgage loan in the amount of \$24,811,531 was retired by the application of restricted cash deposits in the amount of \$2,701,970 and a cash payment of \$21,250,000 resulting in the forgiveness of debt in the amount of \$859,561.

### (b) Swap mortgage loan

|  | June 30<br>2012            | December 31<br>2011        |
|--|----------------------------|----------------------------|
| Face value of mortgage loan, subject to swap<br>Fair value of interest rate swap | \$ 20,959,930<br>2,098,156 | \$ 40,092,981<br>2,849,375 |
|  | <u>\$ 23,058,086</u>       | <u>\$ 42,942,356</u>       |

The Trust is not in compliance with a debt service coverage requirement for the swap mortgage loan. In accordance with IFRS the total balance of \$20,959,930 is included in current portion of long-term debt.

#### (unaudited)

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 8 Long-term debt (continued)

### (c) Mortgage bonds

The face value of the 9% mortgage bonds due December 23, 2015 is \$16,000,000 (December 31, 2011 - \$16,000,000).

The carrying value of the mortgage bonds is summarized as follows:

|                              | _  | June 30<br>2012 | D  | ecember 31<br>2011          |
|------------------------------|----|-----------------|----|-----------------------------|
| Balance, beginning of period | \$ | 14,058,307      | \$ | 10,826,910                  |
| Value at issue<br>Accretion  |    | -<br>192,689    |    | 2,910,467<br><u>320,930</u> |
| Balance, end of period       | \$ | 14,250,996      | \$ | 14,058,307                  |

#### (d) Debentures

At June 30, 2012, the carrying value and face value of the 9.5% Series G debentures due February 28, 2015 is \$24,961,000 (December 31, 2011 - \$25,312,000).

#### 9 Trade and other payables

|  | <br>June 30<br>2012  | De          | cember 31<br>2011  |
|--|--|-------------|--|
| Accounts payable - vendor invoices<br>Accrued payables<br>Prepaid rent<br>Payable on acquisition of Parsons Landing<br>Revolving Ioan from 2668921 Manitoba Ltd.<br>Interest-free advances from Shelter Canadian Properties<br>Limited | \$<br>981,383<br>1,227,769<br>1,096,339<br>45,720,000<br>3,425,000 |             | 2,468,534<br>1,139,695<br>1,390,045<br>17,720,000<br>12,000,000<br>1,183,000 |
|  | \$<br>52,450,491   | <u>\$ 6</u> | 5,901,274  |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 10 Interest expense

|  | Three Months Ended<br>June 30 |    |           | Six Months Ended<br>June 30 |            |    |            |
|--|-------------------------------|----|-----------|-----------------------------|------------|----|------------|
|  | <br>2012                      |    | 2011      | 2012                        |            |    | 2011       |
| Mortgage loan interest<br>Swap mortgage loan | \$<br>4,428,277               | \$ | 5,135,156 | \$                          | 8,868,119  | \$ | 9,996,713  |
| interest                                     | 391,934                       |    | 597,046   |                             | 968,879    |    | 1,182,496  |
| Change in fair value of                      |                               |    |           |                             |            |    |            |
| interest rate swaps                          | (219,774)                     |    | (182,736) | (404,449)                   |            |    | (372,605)  |
| Mortgage bond interest                       | 360,000                       |    | 360,000   | 720,000                     |            |    | 720,000    |
| Accretion of mortgage                        |                               |    |           |                             |            |    |            |
| bonds  | 96,104                        |    | 84,731    |                             | 192,689    |    | 137,783    |
| Debenture interest                           | 594,448                       |    | 477,975   |                             | 1,185,648  |    | 1,210,561  |
| Accretion of the debt                        |                               |    |           |                             |            |    |            |
| component of debentures                      | -                             |    | 426,076   |                             | -          |    | 977,149    |
| Amortization of transaction                  |                               |    |           |                             |            |    |            |
| costs  | 690,033                       |    | 853,507   |                             | 1,028,068  |    | 1,715,728  |
| Interest on acquisition                      |                               |    |           |                             |            |    |            |
| payable                                      | <br>900,000                   |    | 900,000   |                             | 1,800,000  |    | 1,800,000  |
|  | \$<br>7,241,022               | \$ | 8,651,755 | \$                          | 14,358,954 | \$ | 17,367,825 |

## 11 Per unit calculations

Per unit calculations reflect the following:

|   |                              | nths Ended<br>e 30           | Six Months Ended<br>June 30  |                       |  |
|---|------------------------------|------------------------------|------------------------------|-----------------------|--|
|   | 2012                         | 2011                         | 2012                         | 2011                  |  |
| Income (loss) and diluted income (loss) before            | •                            | •                            | •                            | •                     |  |
| discontinued operations<br>Income and diluted income from | \$ 30,695,526                | \$ 4,192,666                 | \$ 4,277,395                 | \$ (277,523)          |  |
| discontinued operations                                   | 1,601,704                    | 708,255                      | 1,933,940                    | 1,431,836             |  |
| Income (loss) and diluted income (loss)                   | \$ 32,297,230                | <u>\$ 4,900,921</u>          | <u>\$ 6,211,335</u>          | <u>\$ 1,154,313</u>   |  |
|   |                              | nths Ended<br>e 30           | Six Months Ended<br>June 30  |                       |  |
|   | 2012                         | 2011                         | 2012                         | 2011                  |  |
| Weighted average number of<br>units:                      |                              |                              |                              |                       |  |
| Units<br>Deferred units                                   | 17,924,945<br><u>631,019</u> | 17,988,339<br><u>436,184</u> | 17,934,160<br><u>614,278</u> | 17,988,339<br>417,903 |  |
| Total basic   | 18,555,964                   | 18,424,523                   | 18,548,438                   | 18,406,242            |  |
| Weighted average diluted<br>number of units               | 18,654,178                   | 18,424,523                   | 18,643,893                   | 18,406,242            |  |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 12 Units

|   |              | hs Ended<br>0, 2012  | Year Ended<br>December 31, 2011 |                      |  |
|---|--------------|----------------------|---------------------------------|----------------------|--|
|   | <u>Units</u> | <u>Amount</u>        | <u>Units</u>                    | <u>Amount</u>        |  |
| Outstanding, beginning of                             |              |                      |                                 |                      |  |
| period  | 17,988,339   | \$107,860,241        | 17,988,339                      | \$107,860,241        |  |
| Units issued on exercise of<br>warrants               | 50,000       | 45,770               | -                               | -                    |  |
| Purchased and cancelled<br>under normal course issuer |              |                      |                                 |                      |  |
| bid   | (79,328)     | (41,735)             |                                 |                      |  |
| Outstanding, end of period                            | 17,959,011   | <u>\$107,864,276</u> | 17,988,339                      | <u>\$107,860,241</u> |  |

#### 13 Unit option plan

Unit-based compensation expense for the three months ended June 30, 2012 of nil (2011 - \$2,042) and for the six months ended June 30, 2012 of nil (2011 - \$4,295), relating to options issued was recorded to expense the fair value unit-based compensation. Unit-based compensation is included in trust expense.

### 14 Deferred unit plan

Deferred units granted to Trustees, and fully vested, totaled 35,377 for the three months ended June 30, 2012 (2011 - 50,676) and 68,859 for the six months ended June 30, 2012 (2011 - 87,440) and 666,396 aggregate deferred units were outstanding at June 30, 2012 (2011 - 486,859).

Unit-based compensation expense of \$18,750 for the three months ended June 30, 2012 (2011 - \$18,750) and \$37,500 for the six months ended June 30, 2012 (2011 - \$37,500) relating to deferred units granted was recorded to expense the fair value unit-based compensation. Unit-based compensation is recorded in trust expense.

#### 15 Related party transactions

Related party transactions have occurred in the normal course of operations and are measured at the exchange amount which is the amount established and agreed by the related parties. Shelter Canadian Properties Limited is a related party by virtue of the property management agreement and services agreement with the Trust and 2668921 Manitoba Ltd., the parent company to Shelter Canadian Properties Limited, is a related party as 2668921 Manitoba Ltd. is owned by a family member of an officer and Trustee of the Trust.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 15 Related party transactions (continued)

#### **Management agreement**

The Trust has entered into a property management agreement with Shelter Canadian Properties Limited, the current term of which expires on December 31, 2019. Under the property management agreement, Shelter Canadian Properties Limited will administer the day-to-day operations of the Trust's portfolio of investment properties, except for the seniors' housing complexes. The Trust pays property management fees equal to 4% of gross receipts from the investment properties owned by the Trust. In regard to commercial properties, Shelter Canadian Properties Limited is also entitled to leasing commissions on new leases of 3% to 5% of base rental payments and leasing commissions on renewal of 1 1/2% to 2 1/2% of base rental payments. Shelter Canadian Properties Limited is also entitled to tenant improvement and renovation fees equal to 5% of the total cost of such work. Property management fees are included in properties; and, during the period of major in-suite renovations or development, renovation fees are capitalized to the cost of buildings and properties under development.

The Trust incurred property management fees payable to Shelter Canadian Properties Limited of \$381,274 for the three months ended June 30, 2012 (2011 - \$426,313) and \$770,635 for the six months ended June 30, 2012 (2011 - \$794,381). Property management fees are included in property operating costs.

The Trust incurred leasing commissions on commercial investment properties included in continuing operations payable to Shelter Canadian Properties Limited of nil for the three months ended June 30, 2012 (2011 - \$8,770) and nil for the six months ended June 30, 2012 (2011 - \$10,867).

The Trust incurred renovation fees on commercial investment properties included in continuing operations payable to Shelter Canadian Properties Limited of nil for the three months ended June 30, 2012 (2011 - nil) and nil for the six months ended June 30, 2012 (2011 - nil).

Included in trade and other payables at June 30, 2012 is a balance of \$19,554 (December 31, 2011 - \$13,641), payable to Shelter Canadian Properties Limited in regard to outstanding property management fees.

#### Services agreement

The Trust has entered into a services agreement with Shelter Canadian Properties Limited, the current term of which expires on December 31, 2019. Under the services agreement, Shelter Canadian Properties Limited provides the Trust management and support services for the administration of the day-to-day activities of the Trust. The Trust pays service fees equal to 0.3% of the gross book value of the assets of the Trust, excluding cash, fair value gains (losses) and defeasance assets.

The Trust incurred service fees of \$399,271 for the three months ended June 30, 2012 (2011 - \$425,833) and \$822,713 for the six months ended June 30, 2012 (2011 - \$852,532). Service fees are included in trust expense.

Included in trade and other payables at June 30, 2012 is a recoverable balance of \$24,171 (December 31, 2011- payable balance of \$425,833) receivable from Shelter Canadian Properties Limited in regard to outstanding service fees.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 15 Related party transactions (continued)

**Services fee and renovation fee for Lakewood Townhomes condominium sales program** The Trust has entered into an agreement with Shelter Canadian Properties Limited, in regard to the condominium sales program at Lakewood Townhomes. Under the agreement, Shelter Canadian Properties Limited will administer the sales program and the completion of the insuite renovations. The Trust pays a service fee equal to 5% of the gross sales proceeds and Shelter Canadian Properties Limited is responsible for the payment of a fixed fee to an external real estate broker for providing brokerage services. If it is necessary to increase the fixed fee to the external real estate broker due to market conditions, the fee payable to Shelter Canadian Properties Limited increases by the amount of the increase in the fixed rate. The Trust also pays a renovation fee equal to 5% of the cost of the in-suite upgrade costs for the condominium sales program.

The Trust incurred service fees of \$204,470 for the three months ended June 30, 2012 (2011 - nil) and \$281,883 for the six months ended June 30, 2012 (2011 - nil). The Trust incurred renovation fees of \$3,108 for the three months ended June 30, 2012 (2011 - nil) and \$3,534 for the six months ended June 30, 2012 (2011 - nil).

The terms of the condominium sales program, including the service fee and renovation fee, were approved by the independent Trustees. Mr. Arni Thorsteinson abstained from voting in regard to all matters concerning the service fee and renovation fee.

#### Financing

On January 1, 2011, the Trust had a \$10 Million revolving loan commitment from 2668921 Manitoba Ltd. for general operating purposes. The loan commitment was increased to \$12 Million on June 8, 2011 and to \$15 Million on April 1, 2012. The revolving loan bears interest at 9.75%, subject to a maximum of \$162,594 to March 31, 2012, and 10% from April 1, 2012 (2011 - 14% to June 30 and 11% from July 1 to December 31), is due on August 31, 2012 and is secured by mortgage charges against the title to six investment properties, one seniors' housing complex and the assignment of a mortgage loan receivable in the amount of \$7,635,758. As of June 30, 2012, \$3,425,000 has been drawn and is included in trade and other payables. The renewal encompassed the payment of a \$75,000 extension fee.

Interest on the revolving loan of \$239,759 for the three months ended June 30, 2012 (2011 - \$498,667) and \$402,353 for the six months ended June 30, 2012 (2011 - \$767,004) is included in interest expense.

Included in accrued interest payable at June 30, 2012 is a balance of nil (2011- \$293,943) payable to 2668921 Manitoba Ltd. in regard to outstanding interest on the revolving loan.

During the six months ended June 30, 2012, Shelter Canadian Properties Limited advanced \$6,777,000 on an interest-free basis as an interim funding measure. The Trust repaid the balance in full, resulting in an outstanding balance of nil (2011 - \$1,183,000) at June 30, 2012.

Effective September 1, 2012, the revolving loan commitment from 2668921 Manitoba Ltd. was renewed at an interest rate of 12% to December 31, 2012. The renewal encompassed the payment of a \$150,000 extension fee, subject to regulatory approval.

The revolving loan commitment and the interest-free advances from Shelter Canadian Properties Limited were approved by the independent Trustees. Mr. Arni Thorsteinson abstained from voting in regard to all matters concerning the revolving loan commitment and the interest-free advances from Shelter Canadian Properties Limited.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

#### 15 Related party transactions (continued)

#### Guarantees

Certain of the mortgage loans payable have been guaranteed by Shelter Canadian Properties Limited. No fees were charged to the Trust in regard to the guarantees.

#### 16 Segmented financial information

Operating segments are established on a geographic basis comprised of properties located in Fort McMurray and properties located in other areas ("Other Investment Properties").

Commencing in the first quarter of 2012, an Impaired Property segment has been established to disclose the operations of Parsons Landing.

Commencing in the second quarter of 2012, a Properties Sold segment has been established to disclosed the operations of the investment properties which have been sold under the divestiture program.

Revenue is primarily derived from the operations of residential real estate comprised of multi family rental properties.

Three months ended June 30, 2012:

| Three months ended June                                     | 30, ZUIZ.   |             |              |             |             |             |
|---|-------------|-------------|--------------|-------------|-------------|-------------|
|   |             | Investment  | Properties   |             |             |             |
|   |             | Other       |              |             |             |             |
|   | Fort        | Investment  | Properties   | Impaired    |             |             |
|   | McMurray    | Properties  | Sold         | Property    | Trust       | Total       |
|   |             |             |              |             |             |             |
| Rental revenue  | 5,715,755   | 3,545,890   | 126,257      | -           | -           | 9,387,902   |
| Property operating costs                                    | 1,957,239   | 1,564,019   | 45,868       | -           | -           | 3,567,126   |
| Net operating income  | 3,758,516   | 1,981,871   | 80,389       | -           | -           | 5,820,776   |
| Interest income   | 9,723       | 1,383       | 70,052       | 520         | 177,508     | 259,186     |
| Interest expense  | 2,835,168   | 1,065,965   | 38,620       | 900,000     | 2,401,269   | 7,241,022   |
| Income (loss) before  |             | , ,         | ,            | ,           |             |             |
| discontinued operations                                     | 8,877,063   | 517,115     | 458,591      | 23,833,268  | (2,990,511) | 30,695,526  |
| Cash from operating activities                              | 441,666     | 935,622     | (308,352)    | (1.946,597) | (3,669,837) | (4,547,498) |
| Cash from financing activities                              | (520,644)   | (425,721)   | (11,919,095) | 2,220,000   | 11,817,998  | 1,172,538   |
| Cash from investing activities                              | 139,957     | (515,181)   | 12,010,281   | (91,364)    | (7,494,151) | 4,049,542   |
| Cash nom investing adamtes                                  | 100,007     | (010,101)   | 12,010,201   | (01,004)    | (7,404,101) | 4,040,042   |
| Total assets excluding non-<br>current assets held for sale |             |             |              |             |             |             |
| at June 30, 2012  | 265,988,175 | 122,021,457 | 90,385       | 43,588,585  | 21,266,048  | 452,954,650 |

Three Months ended June 30, 2011:

|   |             | Investment  |            |            |             |             |
|---|-------------|-------------|------------|------------|-------------|-------------|
|   |             | Other       |            |            |             |             |
|   | Fort        | Investment  | Properties | Impaired   |             |             |
|   | McMurray    | Properties  | Sold       | Property   | Trust       | Total       |
| Dentel museum   | 5 400 440   | 0 400 500   | 007 004    | 4 070 507  |             | 40.000.050  |
| Rental revenue  | 5,128,116   | 3,493,538   | 667,831    | 1,073,567  | -           | 10,363,052  |
| Property operating costs                                    | 2,103,733   | 1,462,497   | 53,712     | 423,148    | -           | 4,043,090   |
| Net operating income  | 3,024,383   | 2,031,041   | 614,119    | 650,419    | -           | 6,319,962   |
| Interest income   | 6,551       | 4,701       | 142        | 1,640      | 34,310      | 47,344      |
| Interest expense  | 3,423,624   | 1,067,500   | 199,281    | 900,015    | 3,061,335   | 8,651,755   |
| Income (loss) before  |             |             | ,          | ,          |             |             |
| discontinued operations                                     | 4,484,639   | 2,033,126   | 1,014,980  | 247,866    | (3,587,945) | 4,192,666   |
| Cash from operating activities                              | 4,997,945   | 16,177,199) | 363,116    | (312,528)  | 9,742,398   | (1,386,268) |
| Cash from financing activities                              | (4,055,366) | 16,451,067  | (361,249)  | 361,620    | (9,684,602) | 2,711,470   |
| Cash from investing activities                              | (734,262)   | (121,598)   | (4,500)    | 16,422     | 48,590      | (795,348)   |
| Total assets excluding non-<br>current assets held for sale |             |             |            |            |             |             |
| at December 31, 2011  | 265,001,883 | 120,661,605 | 30,473,992 | 46,374,100 | 12,968,628  | 475,480,208 |

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

## 16 Segmented financial information (continued)

Six months ended June 30, 2012:

|  |                  | Investment                        | Properties         |                      |             |             |
|--|------------------|-----------------------------------|--------------------|----------------------|-------------|-------------|
|  | Fort<br>McMurray | Other<br>Investment<br>Properties | Properties<br>Sold | Impaired<br>Property | Trust       | Total       |
| Rental revenue                           | 11,407,288       | 7,173,246                         | 796,861            | 394,427              | -           | 19,771,822  |
| Property operating costs                 | 4,236,222        | 3,362,218                         | 99,509             | 294,383              | -           | 7,992,332   |
| Net operating income                     | 7,171,066        | 3,811,028                         | 697,352            | 100,044              | -           | 11,779,490  |
| Interest income                          | 17,280           | 5,568                             | 70,193             | 1,317                | 239,395     | 333,753     |
| Interest expense<br>Income (loss) before | 5,920,357        | 2,132,320                         | 227,472            | 1,800,011            | 4,278,794   | 14,358,954  |
| discontinued operations                  | 11,066,323       | 2,171,323                         | 1,186,843          | (4,765,903)          | (5,381,191) | 4,277,395   |
| Cash from operating activities           | 1,356,084        | 1,712,503                         | 61,218             | (2,471,757)          | (6,566,086) | (5,908,038) |
| Cash from financing activities           | (3,554,737)      | (954,669)                         | (12,259,923)       | 2,400,000            | 14,469,284  | 99,955      |
| Cash from investing activities           | 2,284,256        | (614,863)                         | 12,005,781         | 295,886              | (7,538,655) | 6,432,405   |

#### Six Months ended June 30, 2011:

| Investment Properties                   |  |   |   |  |   |
|---|--|---|---|--|---|
| Fort<br>McMurray                        | Other<br>Investment<br>Properties  | Properties<br>Sold  | Impaired<br>Property  | Trust  | Total   |
| 9,372,014                               | 6,975,359  | 1,336,227   | 1,829,969   | -  | 19,513,569  |
| 4,047,020                               | 3,089,953  | 106,987   | 826,640   | -  | 8,070,600   |
| 5,324,994                               | 3,885,406  | 1,229,240   | 1,003,329   | -  | 11,442,969  |
| 17,011                                  | 8,950  | 330   | 2,815   | 95,905   | 125,011   |
| 7,092,384                               | 1,764,335  | 390,460   | 1,800,026   | 6,320,620  | 17,367,825  |
| 2,896,801                               | 3,122,870  | 1,439,110   | (298,060)   | (7,438,244)  | (277,523)   |
| 5,147,644<br>(3,326,541)<br>(1,414,309) | 14,680,441)<br>15,256,215<br>(300,542)   | 735,084<br>(732,227)<br>(9,000)   | (653,593)<br>852,962<br>(141,178)   | 8,012,324<br>(16,577,820)<br>8,999,118   | (1,438,982)<br>(4,527,411)<br>7,134,089   |
|   | <u>McMurray</u><br>9,372,014<br>4,047,020<br>5,324,994<br>17,011<br>7,092,384<br>2,896,801<br>5,147,644<br>(3,326,541) | Other   Fort Investment   Properties Properties   9,372,014 6,975,359   4,047,020 3,089,953   5,324,994 3,885,406   17,011 8,950   7,092,384 1,764,335   2,896,801 3,122,870   5,147,644 14,680,441)   (3,326,541) 15,256,215 | Other Properties   Fort Investment Properties   9,372,014 6,975,359 1,336,227   4,047,020 3,089,953 106,987   5,324,994 3,885,406 1,229,240   17,011 8,950 330   7,092,384 1,764,335 390,460   2,896,801 3,122,870 1,439,110   5,147,644 14,680,441) 735,084   (3,326,541) 15,256,215 (732,227) | Other Properties Impaired   McMurray Properties Properties Sold Property   9,372,014 6,975,359 1,336,227 1,829,969   4,047,020 3,089,953 106,987 826,640   5,324,994 3,885,406 1,229,240 1,003,329   17,011 8,950 330 2,815   7,092,384 1,764,335 390,460 1,800,026   2,896,801 3,122,870 1,439,110 (298,060)   5,147,644 14,680,441) 735,084 (653,593)   (3,326,541) 15,256,215 (732,227) 852,962 | Other Properties Impaired   McMurray Properties Sold Property Trust   9,372,014 6,975,359 1,336,227 1,829,969 -   4,047,020 3,089,953 106,987 826,640 -   5,324,994 3,885,406 1,229,240 1,003,329 -   17,011 8,950 330 2,815 95,905   7,092,384 1,764,335 390,460 1,800,026 6,320,620   2,896,801 3,122,870 1,439,110 (298,060) (7,438,244)   5,147,644 14,680,441) 735,084 (653,593) 8,012,324   (3,326,541) 15,256,215 (732,227) 852,962 (16,577,820) |

#### 17 Comparative figures

For comparative purposes, certain of the prior year figures have been reclassified.

#### 18 Contingency

#### **GST Assessment**

The Trust has been assessed for additional GST in the amount of \$2,393,503 in regard to the acquisition of a property in Fort McMurray. The Trust has appealed the assessment. The outcome of the appeal is uncertain and, as a result, the Trust has not made an accrual in this regard. A deposit in the amount of \$250,000 has been paid to the Canada Revenue Agency.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2012

### 19 Subsequent events

#### Mortgage financing

Subsequent to June 30, 2012, a first mortgage loan in the amount of \$22,279,397 was retired from the application of collateral deposits of \$1,922,359, a \$10,132,038 advance under the 2668921 Manitoba Ltd., revolving loan commitment and a \$10,225,000 interest-free advance from Shelter Canadian Properties Limited pending the receipt of a new first mortgage loan in the amount of \$20,400,000. The interest-free advance and \$4,400,000 of the revolving loan were repaid upon receipt of the new first mortgage loan.

Subsequent to June 30, 2012, the Trust paid down a first mortgage loan in the amount of \$5,000,000 from the proceeds of a second mortgage loan of \$3,000,000, the application of collateral deposits of \$1,750,425, with the balance funded from working capital.

Subsequent to June 30, 2012, the Trust paid down a second mortgage loan in the amount of \$2,500,000. The repayment was funded from working capital.

#### Revolving loan

Subsequent to June 30, 2012, the Trust received advances of \$11,575,000 of the revolving loan from 2668921 Manitoba Ltd. and repaid \$4,400,000, resulting in a balance of \$10,600,000 as of the date of the financial statements.

Effective September 1, 2012, the revolving loan commitment from 2668921 Manitoba Ltd. was renewed at an interest rate of 12% to December 31, 2012. The renewal encompassed the payment of a \$150,000 extension fee. The renewal has been approved by the independent Trustees and is subject to regulatory approval.